

...we take the strain off your brain

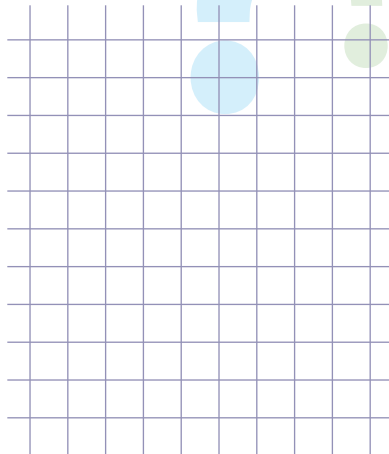
Trade Extensions provides an e-sourcing platform for companies to run on-line negotiations and optimise the results. It helps you find the best solution for your needs because, even with simple procurement projects, this is not always as straight forward as it looks.

See what we mean by trying to solve the following procurement puzzle:

Three suppliers are bidding on five contracts; however none of the suppliers has the capacity to service them all. In order that the suppliers can bid on all contracts without the risk of winning too much business, the buyer has provided the option for them to submit capacity constrained offers. Suppliers are also able to offer volume discounts for winning more than one contract.

What is the lowest cost solution?

	Supplier A	Supplier B	Supplier C
Contract 1	100	114	113
Contract 2	100	114	110
Contract 3	100	115	108
Contract 4	100	115	110
Contract 5	100	106	110
Maximum no. of contracts	3	3	3
Discount for more than one contract	0	10%	10%



Turn over for the correct answer

In this example, finding the cheapest allocation of contracts takes a bit of effort but it can be done manually.

The same cannot be said for a **Trade Extensions** project. A typical project will include thousands of items, tens of thousands of offers and millions of combinations. Brainpower alone is not enough to analyse this amount of data but **Trade Extensions** leading-edge software can identify optimum solutions in seconds.

*In case you are wondering, the lowest cost is **493.2** with the following combination of suppliers:*

*Supplier **B**: Contracts **1** and **5***

*Supplier **C**: Contracts **2**, **3** and **4***

To see examples of the sort of puzzles **Trade Extensions** solves, visit **www.tradeextensions.com**